

24th July 2007

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Dear Mark,

**OPPORTUNITY TO CREATE DACORUM GP PROVIDER CO WITH
HARMONI (HEMEL HEMPSTEAD UCC): STRICTLY CONFIDENTIAL**

I believe that we made excellent progress in this afternoon's session around DacCom's commissioning a UCC for Hemel Hempstead.

We discussed the creation of a local GP provider company ("DacProv") and gained a verbal agreement around confidentiality and IP.

Please note that I have marked this communication as "confidential"

UCC

You envisage a UCC on the Hemel site providing primary care and "minor A&E functions", supported by further services (diagnostics, imaging, TO, physio etc).

In entirety this begins to look like a "poly clinic" of the type described recently in the Sir Ara Darzi report. We believe that with a properly staged programme of work, Harmoni would be able to implement and deliver this type of service model with the support of Dacorum's GPs.

We now plan to "sound out" the PCT to assess support for this kind of model and will report back to you shortly.

We noted that Meena is keen to visit the UCC in Hillingdon on a Wednesday or a Friday and I will seek to set this up.

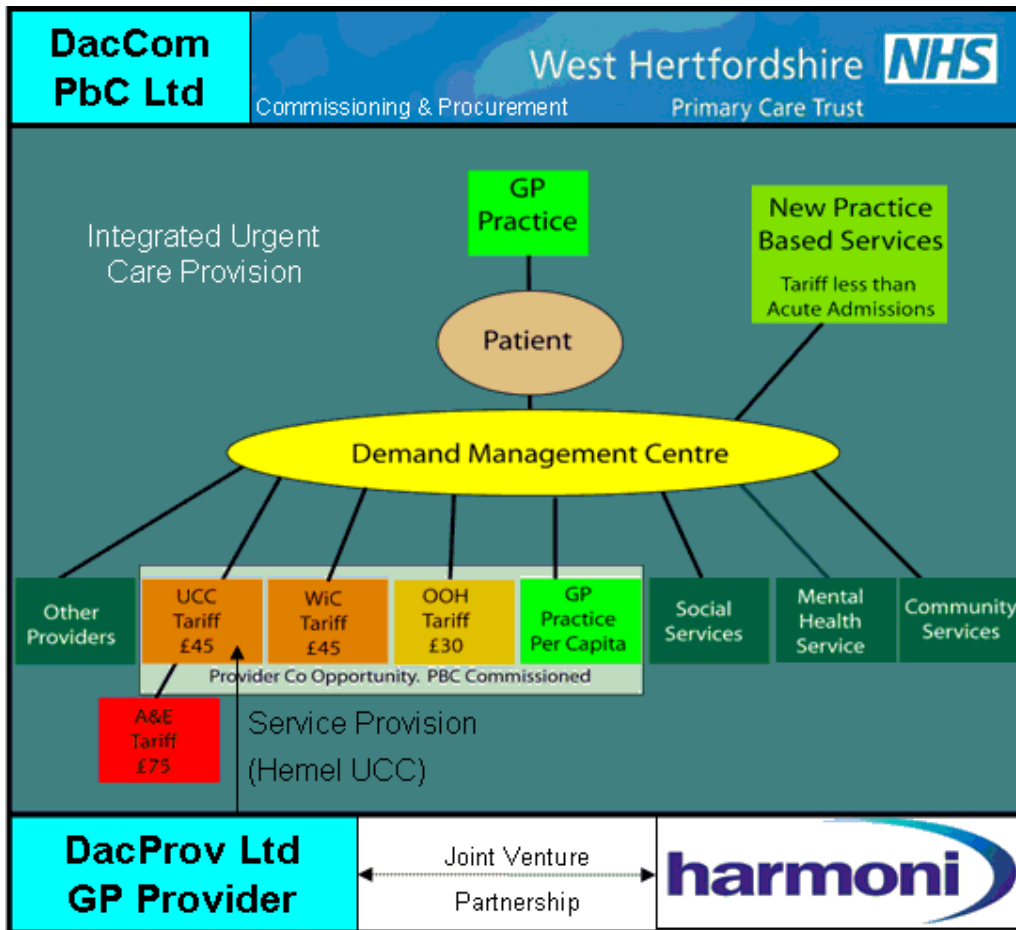
Joint Venture Services Provision

In our meeting I described (albeit at a very high level) the players involved in - and the mechanics of creating - Hillingdon Healthcare Ltd (HHL).



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The diagram below is an attempt to summarise what we sketched out.



Harmoni wishes to engage with the GPs and practices in the Dacorum area (with DacCom’s explicit support) to begin the process of creating a new GP provider company.

We envisage that “DacProv” would have a specialist integrated urgent care function in the Dacorum locality, and given the scale of this operation we would expect that “DacProv” would be a natural home for some smaller, specialist initiatives that would, in due course, be commissioned by DacCom PbC Ltd.

I would be grateful if you could write to me to confirm your shared desire to create “DacProv” and define our model for the Hemel UCC so that we can get the ball rolling.

Yours faithfully,

D. P. Cranmer

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